財政報告 FINANCIAL REPORT

HONG KONG CHAMBER OF INSURANCE INTERMEDIARIES INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2020

			2020	2019
		Notes	HK\$	HK\$
REVENUE		3	263,616	317,914
LESS:	EXPENDITURE			
	Accountancy fee		(5,000)	(6,000)
	Administrative expenses		(168,934)	(160,749)
	Auditors' remuneration		(9,000)	(10,000)
	Bank charges		(665)	(400)
	Business registration fee		(250)	(2,250)
	Community expenses		-	(100)
	Donation		(6,100)	(6,000)
	Entertainment		(6,973)	(2,239)
	Insurance		(8,235)	(8,003)
	Postage and courier		(2,667)	-
	Printing and stationery		(1,902)	-
	Sundry expenses		(7,670)	(2,272)
	Telephone and internet expenses		(1,608)	(2,214)
	Website		(1,430)	(1,430)
	Year book publication		(66,550)	(80,293)
			(286,984)	(281,950)
(DEFICIT)/SURPLUS BEFORE TAX			(23,368)	35,964
INCOME TAX EXPENSE		5	904	623
(DEFIC	CIT)/SURPLUS FOR THE YEAR		(22,464)	36,587

The accompanying Accounting Policies and Explanatory Notes from an integral part of, and should be read in conjunction with, these financial statements.

HONG KONG CHAMBER OF INSURANCE INTERMEDIARIES STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2020

NON-CURRENT ASSETS	Notes	2020 HK\$	2019 HK\$
Property, plant and equipment	6	1	1
CURRENT ASSETS Accounts receivable Interest receivable		80,500 661	35,825 1,834
Deposit paid		1,300	1,300
Prepayment		11,500	6,917
Fixed deposit		639,848	628,997
Bank balances		158,421	294,356
		892,230	969,229
CURRENT LIABILITIES Accruals		(15,395)	(78,506)
Temporary receipts		(9,480)	-
Income tax payable		- · · ·	(904)
		(24,875)	(79,410)
NET CURRENT ASSETS		867,355	889,819
NET ASSETS		867,356	889,820
GENERAL FUND Accumulated surplus		867,356	889,820

Approved on behalf of the Executive Committee by:

Lee Chun Ming/ President Lee Wai Kan Treasurer

The accompanying Accounting Policies and Explanatory Notes from an integral part of, and should be read in conjunction with, these financial statements.

2020 年香港保險業務臨時統計數字

2020 Provisional Statistics on Hong Kong Insurance Business

於 2020 年 12 月 31 日的保險市場結構

Insurance Market Structure as at 31 December 2020

獲授權的保險公司數目 Number of Authorised Insurers	
長期 Long Term	53
一般 General	91
綜合 Composite	20
總數 Total	164

保險中介人數目 Number of Insurance Intermediaries				
持牌保險經紀公司 Licensed Insurance Broker Companies	827	持牌保險經紀公司的業務代表 Licensed Technical Representatives of Insurance Brokers	10,998	
持牌的保險代理人 Licensed Individual Insurance Agents	88,508	持牌保險代理人的業務代表 Licensed Technical Representatives of Insurance Agents	26,644	
持牌的保險代理商 Licensed Insurance Agencies	2,336			

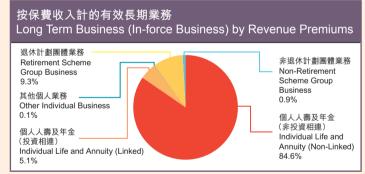
概要 Highlights		2020 年度 (百萬港元) Year 2020 (HK\$ m)	2019 年度 (百萬港元) 2019 (HK\$ m)	變化 Change
一般業務	General Business			
毛保費	Gross Premiums	60,297	55,669	+8.3%
淨保費	Net Premiums	40,932	37,650	+8.7%
承保利潤/(虧損)	Underwriting Profit/(Loss)	2,232	1,127	+98.0%
長期業務(新造業務#)	Long Term Business (New Busine	ss #)		
保單保費 (不包括退休計劃)	Office Premiums (exclude Retirement Scheme)	133,411	172,716	-22.8%

[#] 新造人壽業務的數字並不包括退休計劃業務。

按業務類別劃分的保費組合

Composition of Premiums by Class of Business





按業務類別劃分的保費

Premiums by Class of Business

一般業務的 ³ Gross Prem	(百萬港元) (HK \$m)	
意外及健康	Accident & Health	17,581
汽車	Motor Vehicle	6,264
貨運	Goods in Transit	1,559
財產損壞	Property Damage	12,443
一般法律責任	General Liability	13,930
金錢損失	Pecuniary Loss	4,704
其他	Others	3,816
總額	Total	60,297

^{*}新造業務包括整付及年度化保費,但不包括退休計劃業務的所有供款。

本報告所包含數字,是根據保險公司向保險業監管局提交的季度報表內申報的統計資料編 輯而成。該等資料屬臨時性質及未經審計,並且以曆年基礎計算。因此該等資料有可能經 最後審計而被修改。保險業監管局雖已適當謹慎地編輯該等統計數字,但對該等資料不會 作出任何保證或申述。更詳盡的臨時統計數字資料可從保險業監管局處的賴頁下載。

長期業務 (有效業務) 的保費收入 Revenue Premiums of Long Term Business (In-force Business)	(百萬港元) (HK \$m)
個人人壽及年金 (非投資相連) Individual Life & Annuity (Non-linked)	463,861
個人人壽及年金 (投資相連) Individual Life & Annuity (Linked)	27,720
其他個人業務 Other Individual Business	815
退休計劃團體業務 Retirement Scheme Group Business	50,748
非退休計劃團體業務 Non-retirement Scheme Group Business	4,943
總額 Total	548,087

^{*} New business includes single revenue premiums and annualised premiums, but excludes all contributions from retirement scheme business.

Statistics contained herein are compiled from statistical information provided by insurers in their quarterly returns to the IA. The statistics are provisional and unaudited, and prepared on a calendar year basis. There is therefore a possibility of amendments before the final audited figures are produced. While due care is taken in the compilation of the statistics, the IA disclaims any warranties or representations of any kind with regard to such information. More details of the provisional statistics are available for downloading at the Insurance Authority's website.

Figures for long term new business exclude retirement scheme business.

強積金資訊 MPF INFORMATION

就業人口

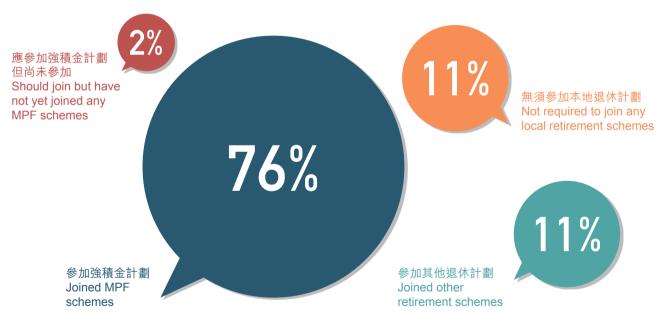
根據香港特別行政區政府統計處公布之 2020 年第 1 季《綜合住戶統計調查按季統計報告》,在本港 372 萬就業人口中,僱員及自僱人士 1 的數目分別佔 340 萬及 31 萬,另外約有 11,000 人為無酬家庭從業員。

在就業人口中,有76%獲強積金計劃保障, 11%受其他退休計劃保障,如公務員退休金計劃 及獲強積金豁免的職業退休計劃等。11%就業人 口並沒有法律責任參加任何本地退休計劃。他們 大部分均為家務僱員及65歲以上或18歲以下的 僱員。其餘2%的就業人口為應參加強積金計劃 但尚未參加的人士。

The Employed Population

According to the Q1 2020 Report on General Household Survey published by the Census and Statistics Department, HKSAR, Hong Kong's employed population of 3.72 million was made up of 3.40 million employees and 0.31 million self-employed persons¹ (SEPs). In addition, around 11,000 persons were unpaid family workers.

Among the employed population, 76% are covered under MPF schemes and 11% are covered under other retirement schemes, such as Civil Service Pension Scheme, and MPF exempted ORSO schemes, etc. Eleven percent of the employed population, most of them domestic employees and employees who are aged above 65 or below 18, are not required to join any local retirement scheme according to law. The remaining 2% of the employed population are people who should have joined MPF schemes but have not done so.



按退休計劃種類劃分的就業人口 * Employed Population by Type of Retirement Schemes*

資料來源 Sources of Data: 強制性公積金計劃管理局 Mandatory Provident Fund Schemes Authority

^{*} 經四捨五入後,各項百分比的總和未必等同 100%。

Percentages may not sum up to 100% due to rounding.

¹ 強積金制度下的首僱人士,包括政府統計處《綜合住戶統計調查按季統計報告》中界定的「自營作業者」及「僱主」。 Self-employed persons under the MPF System include both "self-employed persons" and "employers" as defined in the *Quarterly Report on General Household Survey*, Census and Statistics Department.

業界組織 / 相關機構 TRADE ASSOCIATIONS / RELATED INSTITUTIONS

	Tel. 電話	Fax. 傳真
Hong Kong 香港		
Hong Kong Chamber of Insurance Intermediaries (HKCII) 香港保險中介人商會	8108 1238	8108 1282
Chinese Insurance Association of Hong Kong Ltd. 香港華商保險公會有限公司	2815 7700	2541 0615
Chinese Underwriters Club (CUC) 保險從業華員會		
LOMA Society of Hong Kong (LOMA) 香港壽險管理學會	6017 2233	
General Agents and Managers Association of HK Ltd. (GAMA) 香港人壽保險經理協會	2893 9699	2832 9822
Hong Kong Confederation of Insurance Brokers (CIB) 香港保險顧問聯會	2882 9943	2890 2137
Hong Kong Federation of Insurers - Insurance Agents Registration Board (HKFI) 香港保險業聯會	2520 1868	2520 1967
Hong Kong General Insurance Affairs Association Ltd. 香港一般保險業協會	3466 6844	3914 9266
Hong Kong Society of Certified Insurance Practitioners (HKCIP) 香港保險師公會	9482 5591	
Independent Financial Advisers Association (IFAA) 獨立理財顧問協會有限公司		
The Insurance Complaints Bureau (ICB) 保險投訴局	2520 2728	2520 1967
The Chartered Insurance Institute 英國特許保險學院	2520 0098	2295 3939
Life Underwriters Association of Hong Kong (LUA) 香港人壽保險從業員協會	2570 2256	2570 1525
Mandatory Provident Fund Schemes Authority (MPFA) 強制性公積金計劃管理局	2918 0102	2259 8806
Motor Insurers' Bureau of Hong Kong (MIBHK) 香港汽車保險局	2866 9681	2866 9536
Insurance Authority 保險業監管局	3899 9983	3899 9993
Professional Insurance Brokers Association (PIBA) 香港專業保險經紀協會	2869 8515	2770 2372
Macau 澳門		
Federation of Macau Professional Insurance Intermediaries	(853) 8291 9225	(853) 2896 0055
Macau Insurers' Association	(853) 2882 2266	(853) 2833 7531
Macau Insurance Agents and Brokers Association	(853) 2833 1661	(853) 2857 0848
Association of Macau Financial Employees	(853) 2836 2223	(853) 2836 2226
Macau Insurance Intermediaries Association	(853) 2872 3636	(853) 2835 6511
China 中國		
深圳市保險中介行業協會 (SIIA)	(0755) 8294 7341	(0755) 8290 9140

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Room 902, Bank of East Asia Harbour View Centre, 56 Gloucester Road, Wanchai, Hong Kong. Email: mib@mibhk.com.hk	www.mibhk.com.hk
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> 2020 年刊與 2021 展望 YEARBOOK 2020 & PROSPECT 2021

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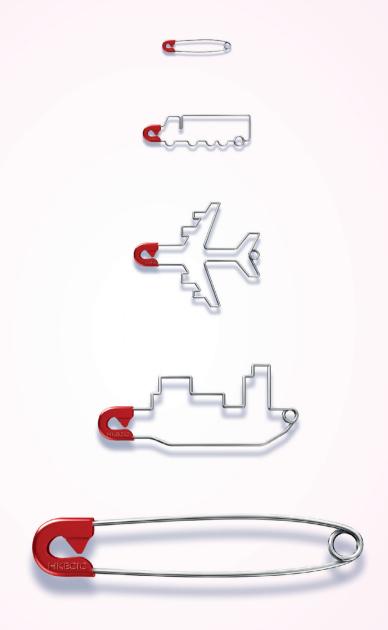
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- 只有「公司會員」之「公司代表」方可作為商會的理事 Only the Nominee of the Full Member shall be a committee member of the Executive Committee of HKCII

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Wanson Insurance Brokerage Limited

Nominee: Mr. YIU Kam Fai

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Tung Chi Consulting Limited Nominee: Ms. Chow Chui Shan

個人會員 Individual Member (IM)

 在香港從事保險中介業務的個人 An insurance intermediary who carries on business in Hong Kong

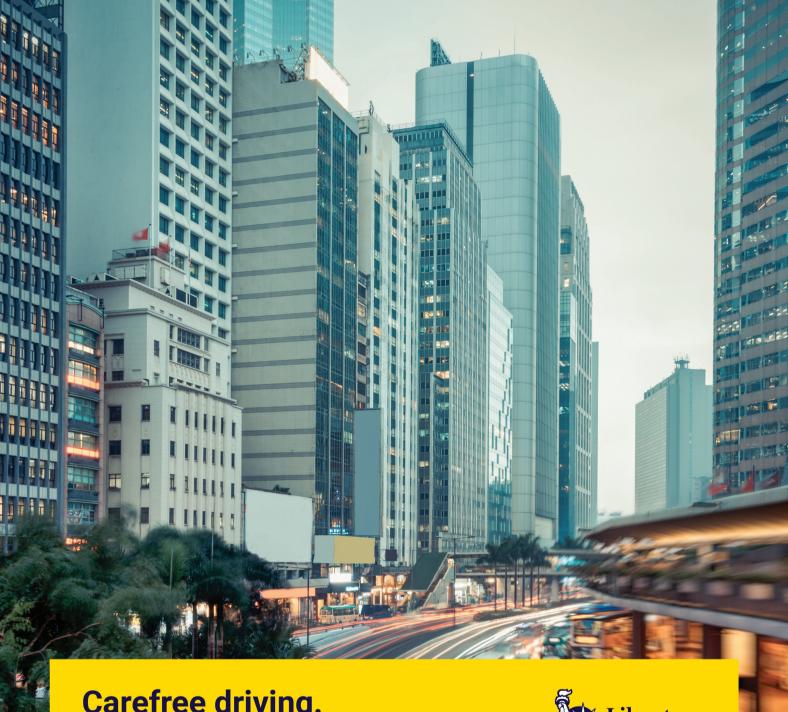
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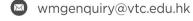


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^For details and eligibility requirements of the tuition fee scholarship, please visit WMG website (www.vtc.edu.hk/wmg/scholarships.html).





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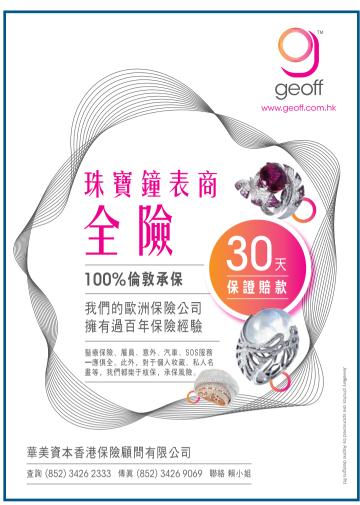
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APPRECIATION

感謝業界友好鼎力支持,本會年刊得以順利出版。 出版委員會全人謹此致謝,順頌商祺!

Thanks to the supports from all sponsors and industry friends, our 2021 Year Book is published successfully.

The Publication Committee would like to take this opportunity to express our heartfelt gratitude to all those who helped make it happen.



編者的話





在這艱難的 2020 年,香港人都飽受疫情的打擊,為健康為生活已承受著不少壓力和挑戰, 縱使如此,商會理事仍然堅持完成今年的年刊,在此感謝。

2020 年刊與 2021 展望 Yearbook 2020 & Prospect 2021 編輯委員會 Editorial Board

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Jyoti Buxani

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會員申請表 **Membership Application Form**

Fax: 8108 1282 Email: admin@hkcii.org www.hkcii.org Tel: 8108 1238

會員類别 Type Of Membership						
□ 公司會員 (FM) 聯繫公司會員 (CAM) Corporate Associate Member				er		
個人會員 (IM) Individual Member		聯繫個人會員 (IAM) Individual Associate Member				
公司資料 Comp	any Infor	mation(請提供商	商業登記證副本 PI	ease provi	de BR copy)	
公司名稱: (中文)						
Co. Name : (English)						
地址 Address : (中或英 CN/EN)						
公司電話: Co. Tel.	傳真: Fax		電郵: Email			
公司性質: 保險公司 Co. Nature Insurer		】代理公司 Co. Agent	── 經紀公司 Broker Firm	□ 其他 Others		
成立年份: Established Since		碼(請提供副本): er (Pls provide copy)		For	適用於公司會員 / 公司聯繫會員 Full Member or Corporate sociate Member only	
個人資料或	公司會員作	代表資料 Persona (請提供名片 Please	I Information of I	Member or	Nominee	
中文姓名:		(明处庆石月 Flease	Name : (Mr./Ms.)			
職位: Position		任職保險年份:		電郵: Email		
手提電話: Mobile Contact		公司電話: 傳		傳真: Fax	傳真:	
學歷 / 保險專銜(非必需): Academic / Insurance Qualificat				Tax		
介紹入會者姓名(如有): Introducer (If any)	ion (Optiona	,				
	通訊名	「單(只適用於公 言	同聯繫會員或公司1	會員)		
Circular List (請將會員通訊直接發到以下職員及業)			Associate Member		• .	
姓名 Name(中英文 C			記話 Tel.	TT (OSC SCPAR	電郵 Email	
1						
3						
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±N.III. D						
聲明 Declaration 本人 / 本公司 / 機構明白此申請書須通過香港保險中介人商會理事會批核方為有效。本人 / 公司同意時刻遵守商會制定之規章,以及同意本頁資料可由商會作內部推廣用途。 We understand that the acceptance of this application is subject to the final approval of the Executive Committee of the HKCII. We agree to comply with the regulations as set by the Chamber from time to time. We also agree that above data can be used for HKCII internal distribution.						
(1) 會員年費 Annual Membership Fee: i. 公司會員 Full Member HKD \$750 ii. 個人會員 Individual Member HKD \$250 iii. 聯繫公司會員 Corporate Associate Member HKD \$1,200 iv. 聯繫個人會員 Individual Associate Member HKD \$250						
支票抬頭: 香港保險中介人商會 Payable: HK Chamber of Insurance Intermediaries 郵寄地址:香港郵政總局信箱 6542 號 Postal Address: GPO Box 6542, Hong Kong Chop & Signature of Nominee/Contact Person						

- Personal Information Collection Statement 個人資料收集聲明:

 (a). The personal data requested in this form is necessary for HKCII to process this application and any such data not provided may mean this application cannot be processed. 除非於本表格上另有訂明,本表格所要求提供的個人資料是供處理此申請的所需資料,若未能提供任何所需資料此申請則可能不被處理;

 (b). The personal data collected in this form may be used by HKCII for the purposes stated in its Data Privacy Policy, which include reference checking and membership

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