

INAUGURATION CEREMONY OF THE EXECUTIVE COMMITTEE 2007



← HKCII Executive Board members, Advisors and Counsellors all together at the Inauguration Ceremony 2007.

↓ Mr. Clement Cheung, Commissioner of Insurance presented speech during the 14th Inauguration of HKCII.



← Souvenir Presentation to Mr. Leo Ma, Chairman of HKFI.



↓ Guest of Honours at the HKCII Inauguration Ceremony 2007.



↓ Banner for signatures of attendents of Inauguration Ceremony 2007.



ANNUAL GENERAL MEETING



↑ Token of Appreciation from Roger Tsang, President to Joseph Sit, 2nd Vice President.



← HKCII 15th Annual General Meeting.



↑ Token of Appreciation from Charter, President Mr. Gregory Fong and Executive Committee to President Roger Tsang.

CROSS-BORDER INSURANCE EXCHANGE

→ Meeting with officials from CIRC and Financial Bureau, Guangzhou, PRC.

↓ Interchange between HKCII and Guangzhou insurance professionals.



↓ Visit to Mingan Insurance, Guangzhou, PRC.



← Delegates from HKCII in the summer at Guangdong University of Finance, Guangzhou, PRC.

↓ HKCII Delegates Visit to AIU Guangzhou Office.



↓ Seminar at Guangdong University of Finance.



10TH YEAR ANNIVERSARY OF HKSAR

← HKCII EC and Delegation cheer up at the 10th Anniversary of HKSAR.



→ HKCII EC and Delegation cheer up at the 10th Anniversary of HKSAR.

↓ Celebration Banner of respective Insurance Delegation at the Dinner Party of the HKSAR 10th Anniversary.



CROSS-STRAIT & HONG KONG INSURANCE BUSINESS CONFERENCE 2007

TAIPEI, TAIWAN 20th – 22nd November 2007



↑ HKCII Delegates and EC members participated in Cross-Strait Insurance Conference 2007 at Taipei, Taiwan.



← Tea Reception with Hong Kong Delegate PIBA and LUA.

→ Roger Tsang, President, Geoffrey Lung, Immediate Past President and Joseph Sit, 2nd Vice President at the Cross-Strait Insurance Conference 2007.



PI YU CHONG GOLF TOURNAMENT 2007 – DONGGUAN

→ Mr. Jeffrey Lee, Champion of Y. C. Pi Golf Tournament 2007.



← Participating Golfers of Y.C. Pi Golf Tournament 2007.



← Organizing Committee of Y.C. Pi Golf Tournament.

↓ Trophy Presentation to Mr Simon Yeung, 1st Runner-Up of Y.C. Pi Golf Tournament by President Roger Tsang.



SPORT & RECREATIONAL SUB-COMMITTEE FRIENDLY SOCCER MATCH 2007



↑ HKCII Soccer Team for "Soccer King" Charity Match.



↑ Ceremony for Soccer uniform presentation in "Soccer King" Charity Match by Zurich Insurance.



← HKCII Soccer Team on "Friendly match" with Huatai Insurance Company of China at Shenzhen, PRC.



← Click-off of soccer match between HKCII Team and Huatai Insurance Company of China at Shenzhen, PRC.

→ Exchange of Souvenir between HKCII and Huatai Soccer Team.



EDUCATION – CPD COURSES



CPD Courses organized by Education Committee of HKCII



COMMUNITY SERVICE - CHARITY DAY 2007



← ↓ HKCII participation in Fu Hong Society Charity Day.



← ↓ Game play at Fu Hong Society Charity Day.



COMMUNITY SERVICE - "SOCCER KING" CHARITY MATCH 2007



← Ballot-draw for "Soccer King" Charity Match by President Roger Tsang

→ HKCII Soccer Team for "Soccer King" Charity Match at Hollywood Plaza, Kowloon



← On looking of the "Soccer King" Charity Match

FELLOWSHIP GATHERINGS 2007



Featuring on Fellowship Gatherings with our Honourable Sponsors and HKCII Executive Committee members.

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• HKCII

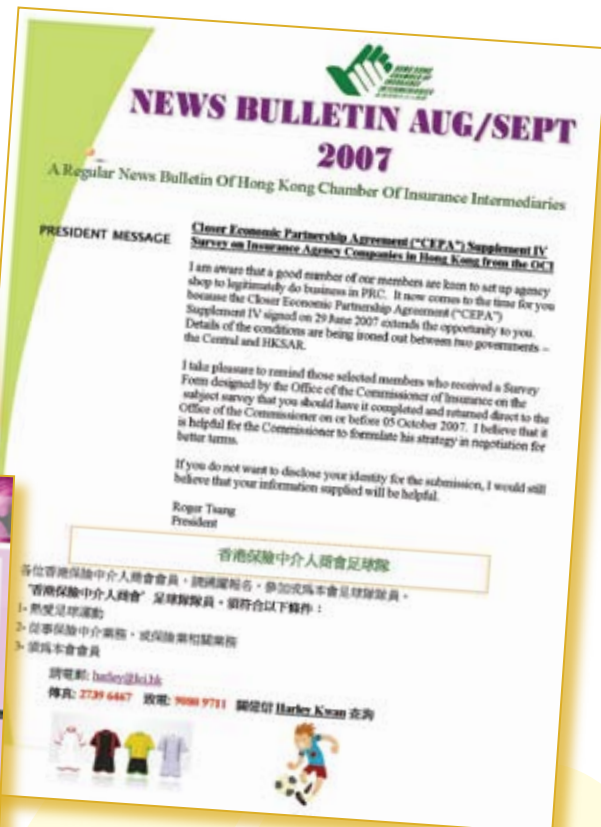
• QBE HongKong & Shanghai Insurance Ltd.

• TransAmerica Life (Bermuda) Ltd.

• Zurich Insurance Company

• Zurich Life Insurance Co Ltd.





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www.bluecross.com.hk

Financial Report

Accounts - Balance Sheet at 30th June, 2007 (expressed in Hong Kong Dollars)

	Notes	2007	2006
NON-CURRENT ASSETS			
Fixed Assets	6	1.00	1.00
CURRENT ASSETS			
Accounts Receivable		40,000.00	66,360.00
Bank Balances		496,125.00	492,570.00
		<u>536,125.00</u>	<u>558,930.00</u>
CURRENT LIABILITIES			
Accruals		(4,001.00)	(50,651.00)
		<u>(4,001.00)</u>	<u>(50,651.00)</u>
NET CURRENT ASSETS		<u>532,124.00</u>	<u>508,279.00</u>
Total Assets Less Current Liabilities		<u>\$532,125.00</u>	<u>\$508,280.00</u>
FINANCED BY			
Accumulated fund		<u>\$532,125.00</u>	<u>\$508,280.00</u>

The annexed notes form an integral part of the Financial Statements.

Approved and authorised for issue by the Executive Committee on November 14, 2007

President

Hon. Treasurer

Income and Expenditure Account - for The Year Ended 30th June, 2007 (expressed in Hong Kong Dollars)

	Notes	2007	2006
INCOME			
Membership subscription fee income		29,600	33,900
Advertising income		122,500	122,400
Bank interest income		11,365	10,617
		<u>163,465</u>	<u>166,917</u>
GENERAL AND ADMINISTRATIVE EXPENSES			
Audit fee		3,800	3,800
Bank charges		1,050	480
Business registration fee		2,600	2,600
Deficits from functions	5	12,475	17,607
Donation		3,000	5,000
Entertainment		5,552	—
Honorarium		—	22,748
Insurance		14,859	15,828
MPF contribution		2,177	1,800
Postage		750	5,365
Printing and stationery		4,219	3,301
Staff salaries		33,000	36,000
Storage fee		1,944	1,944
Sundry expenses		1,004	4,055
Telecommunication		3,829	3,829
Yearbook publication		49,350	53,550
		<u>(139,620)</u>	<u>(177,907)</u>
SURPLUS/(DEFICIT) FOR THE YEAR		<u>23,845</u>	<u>(10,990)</u>

於二零零七年六月三十日保險市場結構 Insurance Market Structure as at 30 June 2007

獲授權的保險公司數目 Number of Authorised Insurers

長期 Long Term	46
一般 General	116
綜合 Composite	18
總數 Total	180

保險中介人數目 Number of Insurance Intermediaries

獲授權的保險經紀 Authorised Insurance Brokers	494
獲登記的保險代理人 Registered Insurance Agents	29,680
總數 Total	30,174
獲授權的保險經紀的行政總裁及業務代表 Chief Executives and Technical Representatives of Authorised Insurance Brokers	5,965
獲登記的保險代理人的負責人及業務代表 Responsible Officers and Technical Representatives of Registered Insurance Agents	23,422
總數 Total	29,387

概要 Highlights

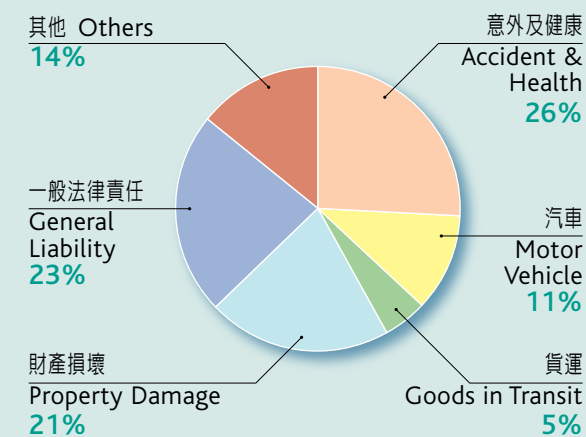
	2007 上半年(百萬港元) 2007 Half Year (HK\$m)	2006 上半年(百萬港元) 2006 Half Year (HK\$m)
一般業務 General Business		
毛保費 Gross Premiums	12,948	12,132
淨保費 Net Premiums	9,355	8,832
承保利潤/(虧損) Underwriting Profit / (Loss)	1,039	1,360
長期業務 Long Term Business		
有效業務保費收入 Revenue Premiums (In-force Business)	76,827	65,332
新造業務*保單保費(不包括退休計劃) New Business* Office Premiums (excluding Retirement Scheme)	32,819	26,875

* 新造業務包括整付及年度化保費，但不包括退休計劃的所有供款。
New business includes single revenue premiums and annualised premiums, but excludes all contributions from retirement scheme business.

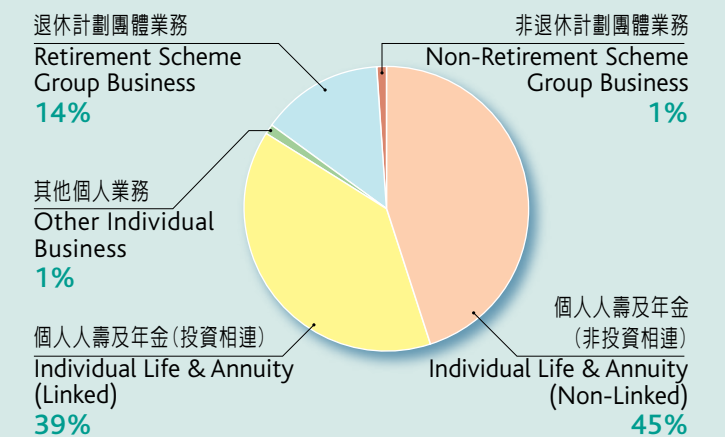
香港保險業務臨時統計數字 (二零零七年一月至六月)

按業務類別劃分的保費組合 Composition of Premiums by Class of Business

按毛保費計的一般業務 General Business by Gross Premiums



按保費收入計的有效長期業務 Long Term Business (In-force Business) by Revenue Premiums



按業務類別劃分的保費 Premiums by Class of Business

一般業務的毛保費 Gross Premiums of General Business

	(百萬港元) (HK\$m)
意外及健康 Accident & Health	3,374
汽車 Motor Vehicle	1,359
貨運 Goods in Transit	622
財產損壞 Property Damage	2,740
一般法律責任 General Liability	2,985
其他 Others	1,868
總數 Total	12,948

長期業務(有效業務)的保費收入 Revenue Premiums of Long Term Business (In-force Business)

	(百萬港元) (HK\$m)
個人人壽及年金(非投資相連) Individual Life & Annuity (Non-Linked)	34,904
個人人壽及年金(投資相連) Individual Life & Annuity (Linked)	29,628
其他個人業務 Other Individual Business	615
退休計劃團體業務 Retirement Scheme Group Business	10,836
非退休計劃團體業務 Non-Retirement Scheme Group Business	844
總數 Total	76,827

Source: I Lens Newsletter - 11/2007 No.26, Published by The Office of the Commissioner of Insurance



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Partner

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B.B.A. L.L.B. (Hons)

MONTAIR J. XU Legal Assistant/Senior Manager
B.Eng. (Hons) Engineer (PRC)

敬 賀



Name of Trade Associations / Related Institutions	Tel.	Fax.	Correspondence Address and Website
Hong Kong			
The Actuarial Society of Hong Kong	2147 9420	2147 2497	2202 Tower 2, Lippo Centre, 89 Queensway, Hong Kong. www.actuaries.org.hk
Chinese Insurance Association of Hong Kong Ltd.	2815 7700	2541 0615	2413 Wing Shan Tower, 173 Des Voeux Road, Central, Hong Kong.
Chinese Underwriters Club			G.P.O. Box 523, Hong Kong.
Consumer Council	2929 2222	2856 3611	22/F., K. Wah Centre, 191 Java Road, North Point, Hong Kong. www.consumer.org.hk
Institute of Professional Education and Knowledge (Vocational Training Council)	2836 1850	2891 5707	9/F, VTC Tower, 27 Wood Road, Wanchai, Hong Kong. www.fsdc.vtc.edu.hk
FLMI Society of Hong Kong	2828 8308	2877 8393	GPO Box 3471, Hong Kong.
General Agents and Managers Association of Hong Kong Ltd.	2893 9699	2832 9822	8/F., 80 Gloucester Road, Wanchai, Hong Kong.
Hong Kong Confederation of Insurance Brokers	2882 9943	2890 2137	308, 3/FL., St. George's Building, 2 Ice House Street, Central Hong Kong. www.hkcib.org
Hong Kong Federation of Insurers / Insurance Agents Registration Board	2520 1868	2520 1967	29/F., Sunshine Plaza, 353 Lockhart Road, Wanchai, Hong Kong. www.hkfi.org.hk
Hong Kong General Insurance Agents Association Ltd.	2272 8899	2854 1103	17/F, COSCO Tower, 183 Queen's Road Central, Hong Kong.
Hong Kong Society of Certified Insurance Practitioners	2116 8654	2882 6989	21/F, 111 Leighton Road, Causeway Bay, Hong Kong.
Insurance Claims Complaints Bureau	2520 2728	2520 1967	29/F., Sunshine Plaza, 353 Lockhart Road, Wanchai, Hong Kong. www.iccb.org.hk/e_home.htm
Insurance Institute of Hong Kong	2520 0098	2295 3939	Rm 1705 Beverly House, 93-107 Lockhart Road, Wanchai, Hong Kong. www.iihk.org
Life Underwriters Association of Hong Kong	2570 2256	2570 1525	Unit D, 23/F., Seabright Plaza, 9-23 Shell Street, North Point, Hong Kong. www.luahk.com
Mandatory Provident Fund Schemes Authority	2918 0102	2259 8806	5/F., One International Finance Centre, 1 Harbour View Street, Central, Hong Kong. www.mpfahk.org
Motor Insurers' Bureau of Hong Kong	2866 9681	2866 9536	Room 901, Bank of East Asia Harbour View Center, 56 Gloucester Road, Wanchai, Hong Kong. www.mibhk.com.hk
Office of the Commissioner of Insurance	2867 2565	2869 0252	21/F, Queensway Government Offices, 66 Queensway, Hong Kong. www.info.gov.hk/oci
Professional Insurance Brokers Association	2869 8515	2770 2372	Room 1406 Kai Tak Commercial Building, 317-319 Des Voeux Road Central, Hong Kong. www.piba.org.hk
Hong Kong Chamber of Insurance Intermediaries 香港保險中介人商會	2577 3233	2577 3363	GPO Box 6542 Hong Kong. www.hkcii.org
Macau			
Federation of Macau Professional Insurance Intermediaries	(853) 2870 3268	(853) 2870 3266	"G" 6 Andar, Macau Finance Centre, No. 244-246 Rua de Pequim, Macau.
Macau Insurers' Association	(853) 2851 1923	(853) 2833 7531	15' Andar, Edif. 'Financas', No 69A Rua da Praia Grande, Macau.
Macau Insurance Agents and Brokers Association	(853) 2833 1661	(853) 2833 1555	8-B, Nam Yue Commercial Centre, 309, Av. da Praia Grande, Macau.
Association of Macau Financial Employees	(853) 2856 7541	(853) 2856 7541	Rua de Silva Mender No. 5, Edif. Hang Fat GF(C), Macau



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Membership Application Form

FULL MEMBER / INDIVIDUAL MEMBER / INDIVIDUAL ASSOCIATE MEMBER

Please complete and mail this form together with your payment to:

Director of Membership Extension, GPO Box 6542, Hong Kong.

Website : www.hkcii.org

Type of Membership Applied (Please refer to the membership definition stated below before completion)

- ☐ Full Member → Please complete Section 1 and Section 2, and refer to the notes stated below.
☐ Individual Member }
☐ Individual Associate Member } → Please complete Section 2 only.

Section 1 - Full Member (Entrance Fee: HK\$1,000; Annual Subscription: HK\$500)

Name of Company : _____

Company Address : _____

_____ Tel : _____ Fax : _____ E-mail : _____

Business Registration No. : _____ Year Established : _____

We are registered agent / authorised broker in compliance with the law of Hong Kong.

Main line of business: General / Life / Composite Insurance

Appointed Nominee : _____ (Please also complete Section 2 to become an Individual Member.)

Please enclose a copy of your Business Registration Document with this application for our records.

Section 2 - Individual Member (Entrance Fee: HK\$200; Annual Subscription: HK\$100) or Individual Associate Member (Entrance Fee: HK\$200; Annual Subscription: HK\$100)

Name : Mr / Mrs / Miss : _____ Name in Chinese (if any): _____

Date of birth : _____ Nationality : _____ Passport / ID number : _____

Name of company : _____

Correspondence address : _____

Tel : _____ Fax : _____ E-mail : _____

I am a registered agent / authorised broker in compliance with the law of Hong Kong.

Position Held : _____ Experience in insurance field: since (year) : _____

Insurance qualification (if any): () FCII () ACII () ANZIIF () FLMI () CLU Others: (please specify) : _____

My main line of business : General / Life / Composite Insurance Others : _____

I/We, the undersigned hereby apply for admission to become Full Member / Individual Member / Individual Associate Member of the Hong Kong Chamber of Insurance Intermediaries and agree to comply with all the regulations as set by the Chamber from time to time. I/We understand that the acceptance of my /our application is subject to the final approval of the Executive Committee of the Chamber.

My / Our membership fee made payable to Hong Kong Chamber of Insurance Intermediaries is herewith enclosed as follows :

Bank name : _____

Cheque number : _____

Amount (HK\$) : _____

Proposer : _____

Signature of applicant (With company chop where appropriate)

Name : _____ Date : _____

Note:

"Full Member" - is an organisation who carries on business in Hong Kong as an insurance intermediary under a valid business registration certificate issued by Hong Kong S.A.R. Government and is to be represented by a Nominee of such organisation registered with the Chamber and duly accepted by the Chamber. (A "Nominee" is an Individual Member of the Chamber who is the chief or a very senior executive officer of, and nominated by a Full Member.) Total membership fee for Full Member: HK\$1,800.00.

"Individual Member" - is an insurance intermediary who represents himself in person in the Chamber and duly accepted by the Chamber.

"Individual Associate Member" - is a person whose business activities are closely related to the insurance industry and duly accepted by the Chamber.

Please tick this box if you do not want your personal details to be made available to the public. ☐

For office use only

Date received : _____ Date ack. sent : _____

Date approved : _____ Date cert sent : _____

Membership due date : _____

Remarks : _____

Membership No. Assigned

Full

Individual

Ind. Associates



Membership Application Form

C O R P O R A T E A S S O C I A T E M E M B E R

Please complete and mail this form together with your payment to:

Director of Membership Extension, GPO Box 6542, Hong Kong.

Website : www.hkcii.org

Corporate Associate Member (Entrance Fee HK\$1,000. Annual Subscription Fee HK\$500)

Name of Company : _____

Company Address : _____

_____ Tel : _____ Fax : _____ E-mail : _____

Main line of business : General/Life/Composite Insurance Others : _____

Name of Nominee(s) Corporate Associate Membership is entitled to nominate an unlimited number of nominees. All correspondence will be forwarded to nominee 1)

1 Name : Mr / Mrs / Miss : _____ Name in Chinese (if any): _____
Date of birth : _____ Nationality : _____ Passport / ID number : _____
Position Held : _____ Experience in insurance field: since (year) : _____
Insurance qualification (if any): ()FCII ()ACII ()ANZIIF ()FLMI ()CLU Others: (please specify) : _____

2 Name : Mr / Mrs / Miss : _____ Name in Chinese (if any): _____
Date of birth : _____ Nationality : _____ Passport / ID number : _____
Position Held : _____ Experience in insurance field: since (year) : _____
Insurance qualification (if any): ()FCII ()ACII ()ANZIIF ()FLMI ()CLU Others: (please specify) : _____

3 Name : Mr / Mrs / Miss : _____ Name in Chinese (if any): _____
Date of birth : _____ Nationality : _____ Passport / ID number : _____
Position Held : _____ Experience in insurance field: since (year) : _____
Insurance qualification (if any): ()FCII ()ACII ()ANZIIF ()FLMI ()CLU Others: (please specify) : _____

4 Name : Mr / Mrs / Miss : _____ Name in Chinese (if any): _____
Date of birth : _____ Nationality : _____ Passport / ID number : _____
Position Held : _____ Experience in insurance field: since (year) : _____
Insurance qualification (if any): ()FCII ()ACII ()ANZIIF ()FLMI ()CLU Others: (please specify) : _____

5 Name : Mr / Mrs / Miss : _____ Name in Chinese (if any): _____
Date of birth : _____ Nationality : _____ Passport / ID number : _____
Position Held : _____ Experience in insurance field: since (year) : _____
Insurance qualification (if any): ()FCII ()ACII ()ANZIIF ()FLMI ()CLU Others: (please specify) : _____

We, the undersigned hereby apply to become Corporate Associate Member of the Hong Kong Chamber of Insurance Intermediaries and agree to comply with all the regulations as set by the Chamber from time to time. We understand that the acceptance of our application is subject to the final approval of the Executive Committee of the Chamber.

*Our membership fee made payable to Hong Kong Chamber of Insurance Intermediaries
is herewith enclosed as follows :*

Bank name : _____

Cheque number : _____

Amount (HK\$) : _____

Proposer : _____

Signature of applicant (With company chop where appropriate)

Name : _____ Date : _____

Note:

Corporate Associate Member is an organisation whose business activities are closely related to the insurance industry and duly accepted by the Chamber.

Please tick this box if you do not want your personal details to be made available to the public. ☐

For office use only

Date received : _____ Date ack. sent : _____

Date approved : _____ Date cert sent : _____

Membership due date : _____

Remarks : _____

Membership No. Assigned

Company

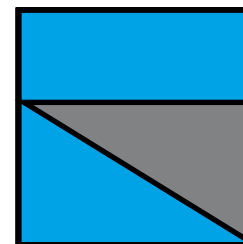
Nominee 1

Nominee 2

Nominee 3

Nominee 4

Nominee 5



R.E.L. Hong Kong Insurance Brokerage, Ltd.

L I F E & H E A L T H I N S U R A N C E S P E C I A L I S T

WITH COMPLIMENTS

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