

2/09會員聚會Fellowship Gathering

由商會眾前會長主動提出贊助，他們愛商會、愛會員之情，打動了所有保險中介人商會會員的心。
Fellowship gathering sponsored by the past presidents, their love of the HKCII moved all members' hearts.



部份前會長與本屆理事合照
Some of the past presidents and current directors



3位前會長，左至右為曾振平先生、朱信光先生、龍達明先生與2009年會長薛祖麟先生合照
3 past presidents, left to right, Roger Tsang, Ricky Chu, Geoffrey Lung, and President Joseph Sit.

3/09會員聚會Fellowship Gathering

Asia Insurance 亞洲保險



亞洲保險高層與HKCII理事合照
Asia Insurance executives and directors of HKCII



亞洲保險高級副總裁
林偉權先生致辭
Speech of Mr Dominic Lam, Senior VP of Asia Insurance

5/09會員聚會Fellowship Gathering

昆士蘭聯保保險
QBE Hong Kong & Shanghai Insurance



QBE副總經理羅寶通先生和HKCII會員打個招呼
Greeting from Lobo Law, Assistant General Manager of QBE



QBE每年都熱衷於贊助HKCII會員聚會
Every year, QBE supports HKCII Fellowship gathering

6/09會員聚會Fellowship Gathering

東京海上火災保險 Tokio Marine & Fire Insurance



東京海上火災保險管理層與本會理事合照
董事長 Hajime Tokuda, Managing Director (左left 5)
董事總經理 Patrick Lau, Director & GM (左left 2)
Tokio Marine and Fire Insurance's Management Team and HKCII Executive Committee members



座無虛席，東京海上火災保險確有號召力
Packed, Tokio Marine does have appeal



把酒言歡，一樂也
Wine made Fun

7/09會員聚會Fellowship Gathering

蘇黎世保險 Zurich Insurance



看，多輕鬆、多休閒
See ! more relaxed, more casual



8/09會員聚會Fellowship Gathering

伽瑪軟件 Gammasoft



伽瑪軟件總企劃師Simon Kwan
Simon Kwan, Chief Architect of GammaSoft



Simon Kwan與商會理事合照
Simon Kwan and HKCII Executive Committee Members

9/09會員聚會Fellowship Gathering

國衛保險 AXA China



高朋滿座。席間國衛職員向會員介紹其嶄新產品
Packed. A new product was presented by AXA

10/09會員聚會Fellowship Gathering

Transamerica Occidental Life 全美人壽



Co. Reg. No. F 06768D

Patrick Leung Agency Limited
(General Agent)

當晚為Halloween前夕，當然要搞搞氣氛，扮鬼扮馬一番
On the eve of the Halloween, Trick or Treat ! Acting !



11/09會員聚會Fellowship Gathering

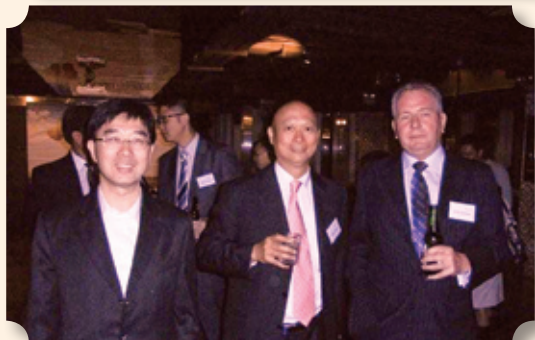
27 Nov 2009 Chartis Insurance (Formerly known as AIU)

每年由美亞保險贊助的會員聚會，都非常熱鬧。適逢今年美亞保險宣布即將改名為Chartis，聲勢更形浩大。

Each year AIU would sponsor HKCII Fellowship Gathering. Announced a new name Chartis in this gathering. Momentum getting vast !



Chartis要員與HKCII理事們合照
Officers of Chartis and HKCII Executive Committee members



左：HKCII副會長何柏源先生
中：Chartis 區域副總裁簡志坤先生
右：Chartis 行政總裁 Mike Rains
Left : Vice President of HKCII, Patrick Ho
Middle : Deputy Regional VP of Chartis, Ricky Kan
Right : Mike Rains, President & CE of Chartis



座無虛席
It's full house !

農業銀行代表團訪港

Delegates of Agricultural Bank of China visited Hong Kong June 2009



HKCII薛祖麟會長(左)向農業銀行代表們講解香港的保險市場運作
Mr Joseph Sit (left), President of HKCII, explains to the delegates of the Agricultural Bank of China the operation of Hong Kong insurance market

CPD持續專業進修課程

Continuing Professional Development Program

HKCII在2009年主辦了2次持續專業進修課程
2 CPD courses organized by HKCII in 2009



11/7 : “企業家精神 – 創意與創新”
"Entrepreneurship - Creativity and Innovation"



19/12 : “銷售人員的心理與輔導，以及
如何克服銷售的恐懼”
"Psychology & Counselling of Sales person
and how to overcome fear of selling"



此外，HKCII協辦了由廉政公署及相關保險機構，於2009年10月13日舉辦的研討會。
ICAC jointly organized a seminar on 13 October 2009 together with related regulatory bodies and professional associations, HKCII included.

News Bulletins 2009

NEWS BULLETIN APRIL 2009
A Regular News Bulletin For Hong Kong Chamber of Insurance Intermediaries

香港保險中介人協會2009年政職典禮
香港保險中介人協會2009年政職典禮已於4月21日順利舉行。是次典禮由主席主持，並由多位嘉賓致詞。典禮中，主席向全體會員致以誠摯問候，並對全體會員在過去一年中所作出的貢獻表示衷心感謝。此外，主席亦向全體會員致以誠摯問候，並對全體會員在過去一年中所作出的貢獻表示衷心感謝。

Ricky Chau
Director of Publications

Executive Committee 2009

President	Mr. Siu Chi-Lai
President Past President	Mr. Tang Chun-Fung
1st Vice President	Mr. Chan Yu-Wing
2nd Vice President	Mr. Ho Kai-Yun
Treasurer	Mr. Chan Chun-King
Secretary	Mr. Kwan Yik-Sun
Director of Operations & Method	Mr. Yu Wang-Pai
Communications	Mr. Wu Ping-King
Publication	Mr. Cheung Yiu-Yiu
Trade Issue	Mr. Au Shun-Wing
Education	Mr. Lau Hui-Lam
Finance	Mr. Au Chung-Hang
Public Relations	Mr. Lung Kin-Hong
Membership Extension	Mr. Wong Tai-Ming
Membership Extension	Mr. Yiu Kuo-Fai
Community Service	Mr. Wong Yiu-Mai
Editorship	Mr. Cheng Kwok-Kin
	Mr. Lam Yik-Tin

caringorganisation
Jaclyn Chau
Director of Communications
Website: <http://www.hkcci.org>

NEWS BULLETIN JUNE 2009
A Regular News Bulletin For Hong Kong Chamber of Insurance Intermediaries

President Message June/July 09
Dear fellow members,
As you are aware, your chamber has been urging the government for the set of the Policyholders' Protection Fund (PPF) in past months. Yesterday, the Office of Insurance Commissioner had announced the proposed framework and reports appeared on newspapers. Your Chamber has received details from the Office of Insurance Commissioner. The issue will be discussed in the立法會財經事務委員會 on 7 July 2009. Below are some key parameters of the proposed PPF for members' information:

- Two separate sub-schemes will be established to cater for long term and general insurance policies respectively.
- Embrace all insurance businesses, except Third Party Motor Vehicle business and Employees' Compensation business which are covered by existing compensation schemes.
- Mainly cover individual policyholders but cover for SME is still under consideration
- Start off with a base levy rate of 0.5% to 1% on annual premiums, stepped up to 2% to 3% when triggered by a prescribed event (usually related to a case of insolvency).
- The level of compensation will be set at 100% for the first \$100,000 plus 80% on the remaining balance up to a maximum of \$1 million per policy. Benefits eligible for compensation include claims, accumulated bonus, cash value or annuity payout depending on the type of policies involved.

Your Chamber will give members' update on the issue. Members are also invited to join our upcoming activities. A China visit tour is scheduled on 17-18 July 2009.

P.1
Joseph Sit - President

NEWS BULLETIN MAY 2009
A Regular News Bulletin For Hong Kong Chamber of Insurance Intermediaries

PRESIDENT MESSAGE

Dear members,
It's been a while since I wrote you. First of all, I would like to thank you for your support in making my first year of office a memorable one. This is my second year of office as the President of the Chamber. The inauguration ceremony was held on 21 April 2009 at the Chinese Chamber of Commerce and I was so glad to meet some members there. The inauguration, officiated by Mr. Clement Cheung, Insurance Commissioner and Hon. KP Chan, Legco member, was well attended by over 70 representatives from insurance associations and insurance companies. I understand that we are all facing a difficult time in the wake of financial tsunami. Your Chamber has joined a task force convened by Hon. KP Chan, Legco member of the Insurance Constituency and expressed views and support on measures to help insurance intermediaries. These measures include the following key areas:

- setting up Policyholders' Protection Fund to shore up confidence of insuring public on insurance policies
- personal insurance premium to be tax deductible
- increase the number of insurance company representation of agent from current restriction of 4
- securitization of investment immigration scheme for investment linked products
- government subsidy for CPD courses

There are certain important trade issues which are of importance to all of us. Your Chamber will be acting in following areas:
Disclosing areas:
Increase number of brokerage to clients by registered insurance brokers
Increase number of insurance company representation of agent
Explore business opportunity for insurance intermediaries in healthcare financing reform
Enhance insurance intermediaries' competence in form of forum, education and more exchange among mem.
Taking this opportunity, I would remind you to read our 2009 Yearbook titled 'Insurance Industry After Fin'. veteran insurance practitioner and I hope that it is of value to you.

If you have any views and opinion, please do not hesitate to send me by email at jstf@hkcci.org
I look forward to hearing from you
Joseph Sit
President 2009

P.1

NEWS BULLETIN JULY - AUGUST 2009
A Regular News Bulletin For Hong Kong Chamber of Insurance Intermediaries

President Message

Dear fellow members,
We had just gone through a real hot summer. The global economy has been showing a positive recovery and hope that you have gone well in both your personal and business pursuit.

As usual, your Chamber had successfully organized various activities to members in last two months. A CPD course, a visit to a rehabilitation centre of Fu Hong Society and August Last Friday Drink were held.

Please watch out for more activities organized for members and join us!
Thank you for your support.

Good luck and good health!

Joseph Sit
President 2009

P.1

Loyalty ⁱⁿ
Community

信誠服務
惠澤國邦



信邦保險顧問有限公司
L & C Insurance Consultant Ltd.



香港 HONG KONG

www.lci.hk

CHINA 中國

九龍長沙灣道21-25號長豐商業大廈 3字樓
3/Floor, Cheung Fung Commercial Building,
21-25 Cheung Sha Wan Road, Kowloon, H.K.
電話 Tel: 2724 1832 傳真 Fax: 2739 6467

深圳市信邦保險代理有限公司
深圳市羅湖區民錦北路2號
民錦廣場 民盛中心 606 室
電話Tel: (0755) 2553 1882
傳真Fax: (0755) 2561 6593

LET'S LIVE IN BALANCE.

Life, as we all know, has its ups and downs. And getting through the highs and lows requires a sense of equilibrium. As one of Asia's largest insurance networks with a heritage of over a hundred years, MSIG offers general insurance solutions that help thousands of people maintain stability in their lives. Our mission? To foster balance and trust in our relationships with people, communities and nature.

www.msig.com.hk

